



# Diplomas Counterfeiting and the Internet

Impacts, Measures and Counter-measures

Hatem SOLTANI Founder, GenuineDocs Ltd



### UNIVERSITÉ D'OTTAWA



### UNIVERSITY OF OTTAWA

The Senate of the University has conferred on

#### Hatem Soltani

who has fulfilled all the requirements and passed the prescribed examinations, the degree of

Master of Business Administration (M.B.A.)

with all the rights, honours and privileges proper to that degree.

In testimony whereof we have hereto subscribed our names and caused the seal of the University to be affixed to this document.

Given at Ottawa, this 30th day of May 1994.

Luquette Julelle

Rector and Vice-Chancellor

Secretary



### Scope

Our focus in this presentation will be on the role of the internet as it relates to academic credentials fraud and its various forms.

We will learn how the internet is both a friendly and unfriendly place for academic institutions and fraud artists alike.



### Agenda

- The Internet: the "great tool"
- Extent and forms of fraud
- The ease of diploma counterfeiting
- Existing anti-forging measures
- New anti-forging measures
- Measures' advantages and limits
- Conclusion



### The Internet: a "great tool"

- It does not need an introduction
- A truly global reach tool
- A great marketing and distribution channel
- No limits: Access, Markets, Targets,...
- A tool made in heaven when it comes to fraud
- An excellent place to hide in plain sight
- A great complement to the advent in printing technology
- Is both an ally and an enemy



### The Internet: role in fraud

- Created a boom in diploma fraud starting in 1990s
- Lead to a complex fraud industry:
  - Fake universities and schools
  - Diploma mills
  - Forgers of degrees of real institutions
  - Bogus credential verifications services
  - Fake accrediting organizations
- Industry went universal overnight
- Extremely accurate very fast



### The Internet: Size

- Industry is difficult to size
- Estimates of over 300 top active websites
- Forgers & Buyers are on-shore and off-shore
- Almost every college or university degree worldwide is available
- Most active countries: USA, Russia, Ukraine, China
  - USA alone over 200,000 fake diploma per year (Dipscam)
  - China estimates having about 500,000 fake degree holders



### Extent of fraud

- Both high schools and universities levels
- Both existent and fictitious institutions
- Diplomas, transcripts, thesis,...
- Even verifications services (1-800 #s)
- Any degree: Bachelor's, Masters, PhDs, HS, GED
- Any graduation year (to match buyer's age)
- Accurate down to the registrar's signature who was in office



### Forms of fraud

- Do-It-Yourself at home
- Distribution of degrees of fake universities
- Forging of degrees of genuine institutions
- Lost replacement services of originals
- Fraudulent verification services



### The ease of diploma counterfeiting

#### Sellers:

- Software: Specialized or Photoshop
- Source security paper and emblems
- Affordable printing equipment
- Maintain a website

#### **Users:**

- Buy DIY software
- Use free online templates
- Choose and order online
- Pay with credit card, money order or western union
- Receive via mail

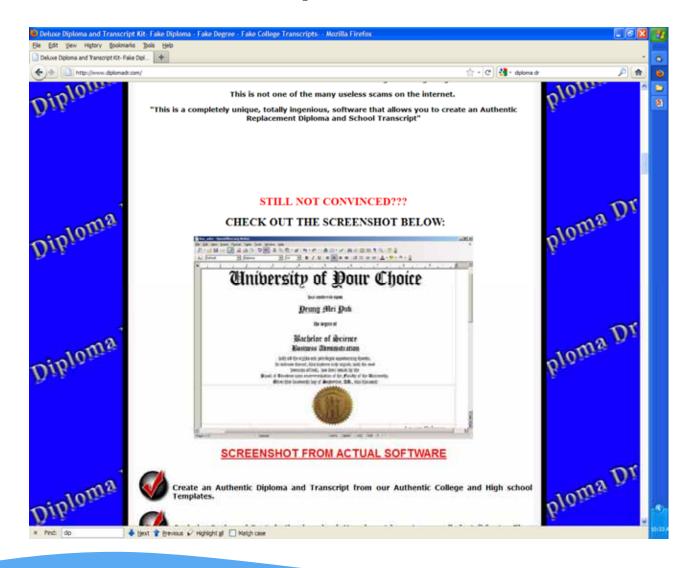


### www.diplomadr.com



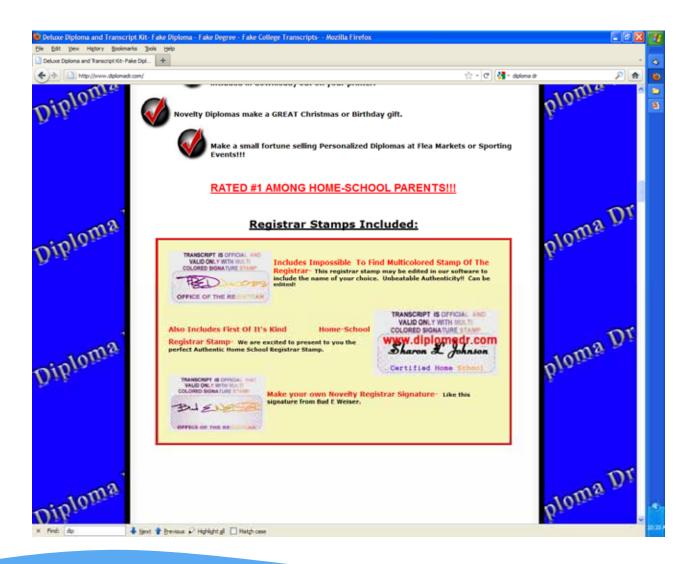


### www.diplomadr.com





## www.diplomadr.com





### www.diplomamakers.com

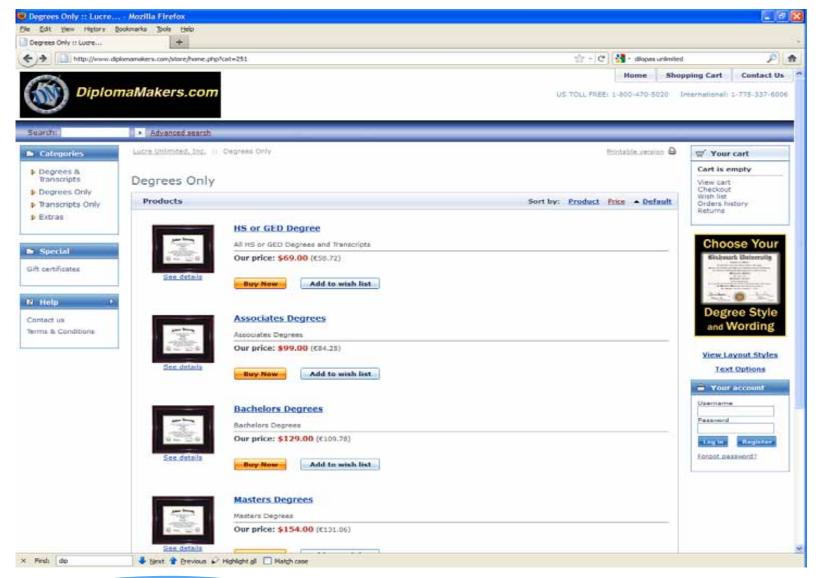




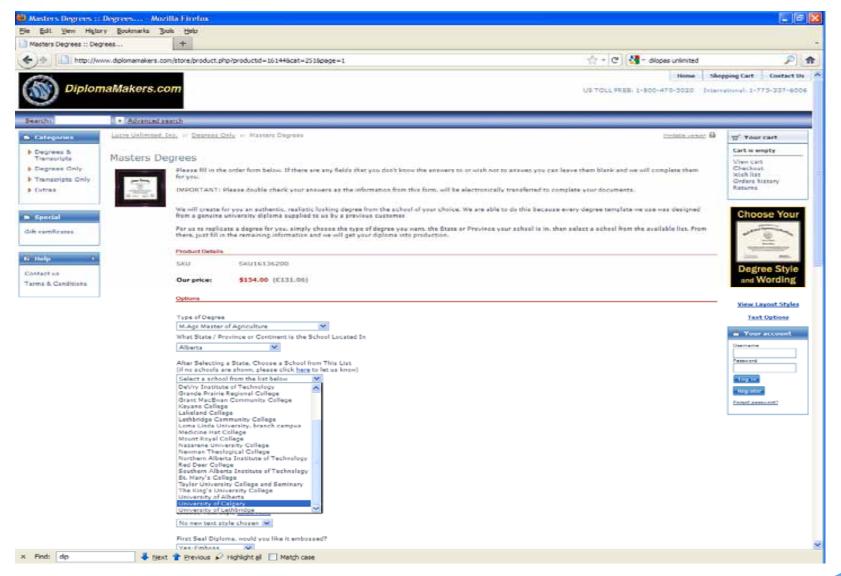
## www.diplomamakers.com













### Universities on Diplomamakers.com

#### **ALBERTA**

Alberta College of Art and Design

Athabasca University

**Augustana University College** 

**Canadian University College** 

Concordia University College of Alberta

DeVry Institute of Technology

Grande Prairie Regional College

**Grant MacEwan Community College** 

Keyano College Lakeland College

Lethbridge Community College

Loma Linda University, branch campus

Medicine Hat College

Mount Royal College

Nazarene University College

**Newman Theological College** 

Northern Alberta Institute of Technology

**Red Deer College** 

Southern Alberta Institute of Technology

St. Mary's College

**Taylor University College and Seminary** 

The King's University College

University of Alberta

University of Calgary

Offiver Sity of Calgary

University of Lethbridge

#### **BRITISH COLUMBIA**

**British Columbia Institute of Technology** 

**British Columbia Open University** 

Camosun College

Capilano College

**Capilano University** 

Century College

College of the Rockies

Columbia College

**Coquitlam College** 

**Douglas College** 

**Emily Carr Institute of Art and Design** 

Institute of Indigenous Government

**Kingston College** 

**Kwantlen Polytechnic University** 

**Kwantlen University College** 

Langara College

Malaspina University-College

**North Island College** 

**Northern Lights College** 

Okanagan University College

**Royal Roads University** 

Selkirk College

**Simon Fraser University** 

**Technical University of British Columbia** 

**Trinity Western University** 

Trinity Western University - Associated Canadian Theological Schools

University College of the Cariboo

**University College of the Fraser Valley** 

**University of British Columbia** 

**University of Northern British Columbia** 

University of the Fraser Valley

University of Victoria

Vancouver University Colleges Worldwide

#### MANITOBA

**Brandon University** 

**Canadian Mennonite University** 

**Providence College and Theological Seminary** 

University of Manitoba

University of Manitoba - College Universitaire de St.-Boniface

University of Manitoba - St. John's College

University of Manitoba - St. Paul's College

**University of Winnipeg** 

University of Winnipeg - Concord College

University of Winnipeg - Menno Simons College

#### **SASKATCHEWAN**

**Briercrest Bible College and Seminary** 

**Campion College** 

Canadian Bible College and Theological Seminary

**Luther College** 

Saskatchewan Indian Federated College

Saskatoon Theological Union

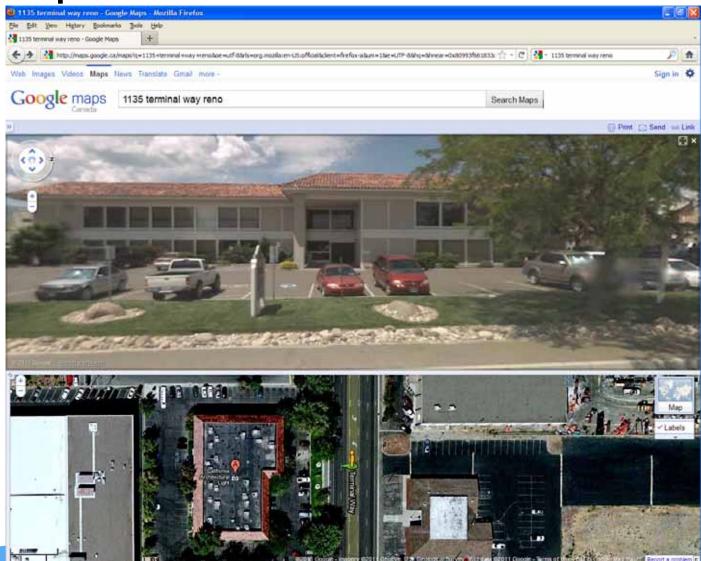
St. Thomas More College

University of Regina

University of Saskatchewan

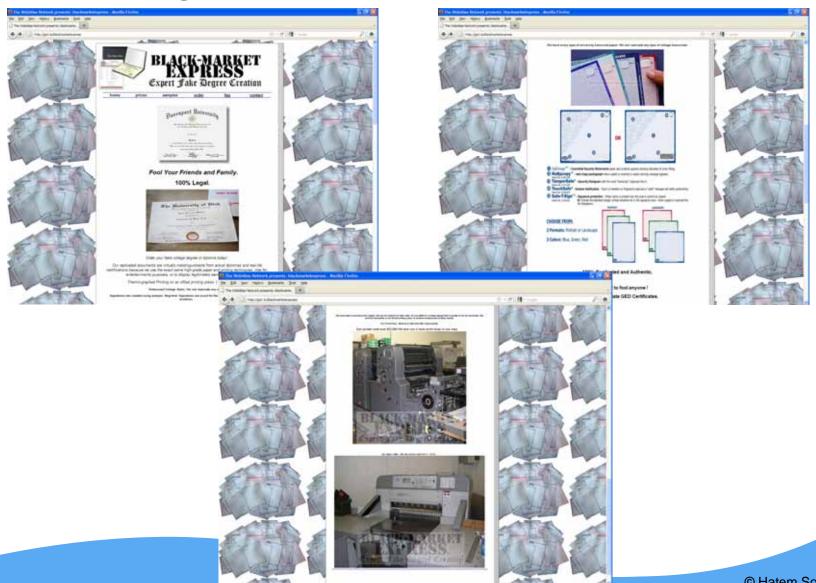


### Diplomamakers.com location



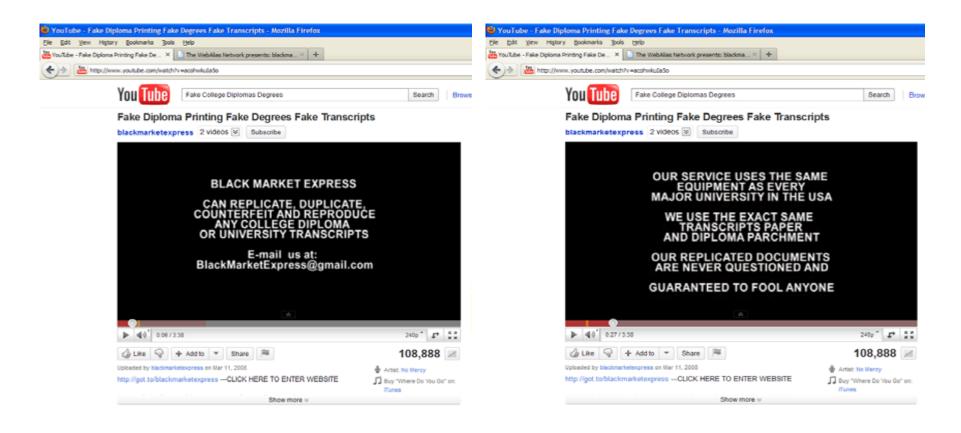


## http://got.to/blackmarketexpress





### www.youtube.com/user/blackmarketexpress





## Anti-forging measures

- Types
  - Paper based
  - Electronic based
- Characteristics:
  - Self-developed in-house
  - Third party provided dependant or independent
  - Mostly Web-based
- Coverage:
  - Institution limited
  - Academic community organized (i.e. USA)
  - Nationwide publicly organized (i.e. China)



## Existing anti-forging measures

Security paper solutions:

Voiding pantograph NaNOcopy™ Planchets paper

Watermarking
 Hologram
 UV Fibers

Anti-Copy foil
 Hidden Message

Metal striping
 Anti-copy numbering

Printing solutions:

Multi-colored ink
 Micro-strips
 Micro-printing

Ghost marking
 Embossing
 Warning listing

Copyright solutions:

Copyrighted seals
 Copyrighted logos

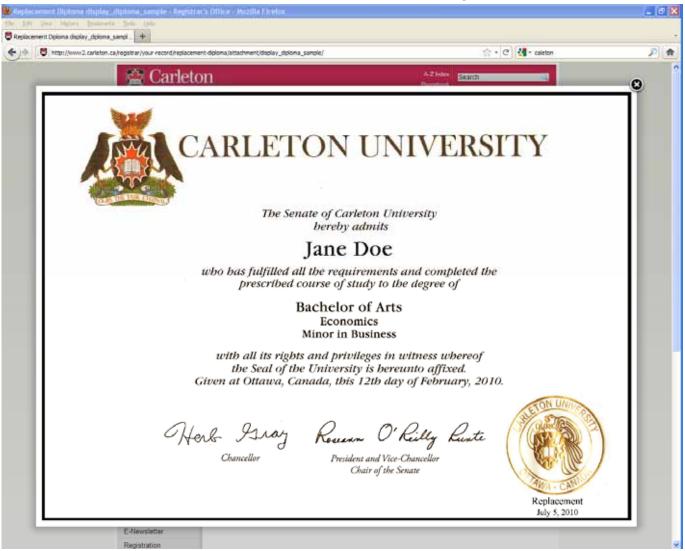


## New anti-forging measures

- Advance disclosure of sample diplomas
- University run verification portals
- Centralized electronic exchange of records
- Centralized verification platform
- Approved third-party verification providers
- Hardcopy authentication providers

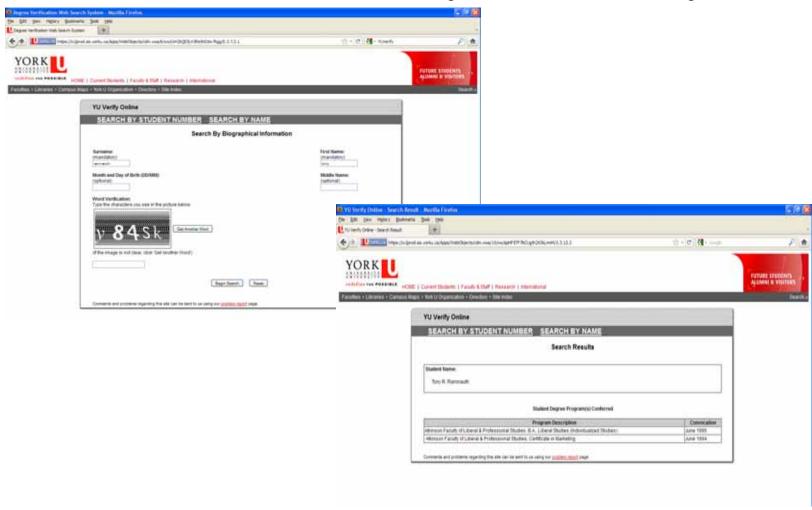


## Carleton University Sample



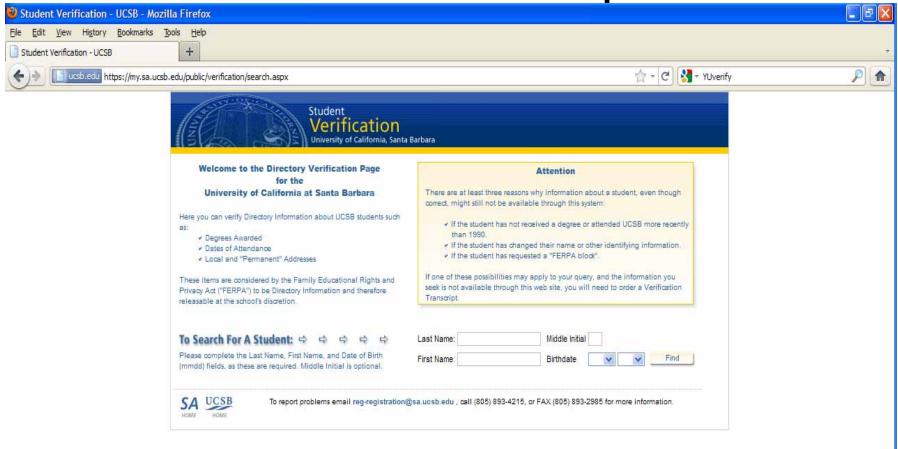


## York University YU Verify





### **UCSB** verification portal





## Centralized electronic exchanges

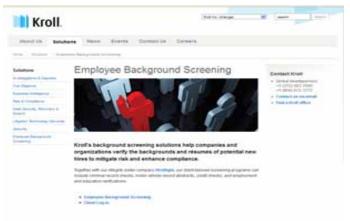






## Third-party verification providers



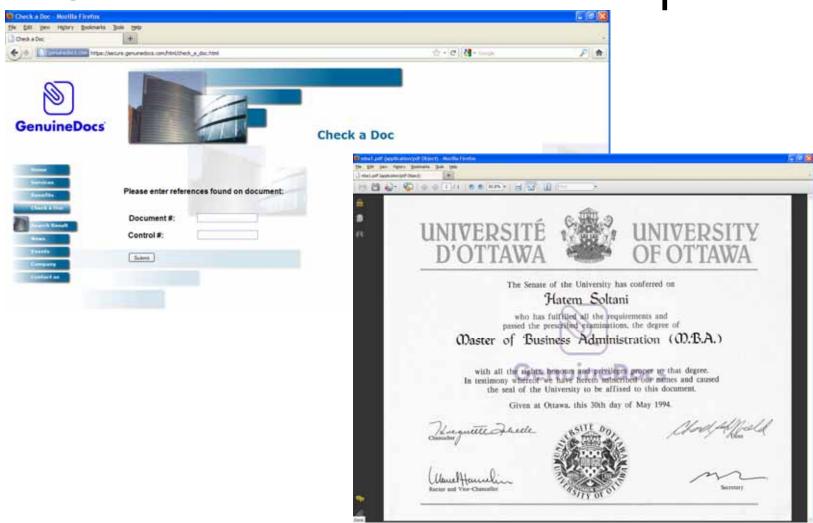








### GenuineDocs verification portal





## Measures' advantages and limits

- Paper based:
  - Already breached and forged
  - Hard to update once diploma issued
  - Rely on third party to defend the measure
  - Difficult to detect to untrained eye
- Electronic based:
  - Innovative and easily accessible
  - Borderless
  - Document security out of reach of forgers
  - Constant deterrent and offers better protection
  - Not every institution is on same platform
  - Could be more costly long-term
  - Cumbersome
  - Transactional and expensive
  - Not user friendly in many instances



### Conclusion

- The Internet is a two way street when it comes to committing and combating diploma fraud
- Borders are down, use the Internet to protect your organization: Search, Search
- The threat is constant and you probably have been victimized already
- The "old ways" may be tested and true but clearly they are not working.
- Forgers are usually one step ahead. It is best to turn the table around
- There are many solutions, choose what suits your organization





### Q&As

# Hatem SOLTANI hsoltani@genuinedocs.com